



Key Challenges and Issues

Neale Carter—LMI—UK

In 2008, Neale Carter was named **Scotland's Entrepreneur of the Year** by the Chamber of Commerce and Industry, which is presented to an individual who has been instrumental in the success of a business taking into account the overall performance of the business, what the business believes makes them stand out from the crowd and vision for their business.

Remarkably, Neale and his family only moved to Scotland in 2006 from Darlington; he was therefore completely unknown in the region, he had no networks or contacts and absolutely no client base. However, Neale's positive attitude, desire to succeed and his determination to help others drove him on and within 18 months he was working with high profile clients including Celtic Football Club, Scottish Television and Allied Irish Bank.

Prior to joining LMI-UK, Neale held an extremely successful senior manager position with a large international corporation. For over 25 years he gained significant experience and expertise in such areas of the organisation as Retail, Marketing, Sales, Product Development, and Business Consultancy.

Since transferring his knowledge and skills of developing people into a full time business, Neale has achieved both national and international recognition with LMI-UK for his successes with small, medium, and large organisations. He prides himself on gaining outstanding business results both with and for his many clients.

During this highly interactive session, delegates will be asked to identify the key challenges and issues that they face right now and work on ways to improve their position, focusing only on things that they can do something about; not whinge about the things that they can't!!

The evening will commence at 6.30pm for networking followed by a 2 course meal served just after 7pm. The networking event will follow the meal. Cost is £20 for members and £25 for non-member. To register, please book online at www.aabw.org.uk **no later than Friday, 11th September 2009.**



Payment can be made prior to the event by booking online or on the evening. Please make cheques payable to AABW

We need to pay for any meals that are ordered but not taken. Please note that if you cancel after close of business on Monday, 14th September 2009 or do not attend an event you have booked, the AABW will pass on this charge to you.

FOR FURTHER INFO CALL

AABW ADMIN ON 07885177760 AND LEAVE A MESSAGE



SIMPLY BOOK ONLINE AT

WWW.AABW.ORG.UK